

INTRODUCTION

www.Lamudi.co.ug without doubt is currently "The Fastest Growing Real Estate Listings Portal in Uganda", thus it enjoys a top position within the real estate industry, and it always has first page presence on the Google search engine results for any location within Uganda, eg: if you search for "Houses for sale in "any location you want" Lamudi will be on page one.

It is the only local real estate website that gets up to 70,000 real estate visits per month, we expect this figure to continue

growing rapidly and that will increase the number of people who see your advertised listings or real estate products and service.

SO, WHAT CAN YOU BE ABLE TO ADVERTISE OR BOOST ON LAMUDI.CO.UG?

- 1. Property listings (Houses, Land, Offices, Shops, Farms, Schools, Warehouses, Hotels, etc.)
- 2. Construction materials and tools.
- 3. Construction & engineering services.
- 4. Mortgage financing services (Home loans).
- 5. Furniture and Fittings.
- 6. Property management services.
- 7. Home-security services.
- 8. Home Appliances.
- 9. Interior designers.
- 10. Tiles and pavers.
- 11. Painting products.
- 12. Water tanks.
- 13. Sanitary Items/ware.
- 14. Plumbing products/services.
- 15. Landscaping services.
- 16. Real estate related services and products (commercial / residential).
- 17. Real estate development projects (Estates).
- 18. Compound designers and florists.
- 19. Kitchen ware and equipment.
- 20. Movers/Transporters and relocation services.
- 21. Housekeepers/caretakers.
- 22. ... and all other home and office related products services.

WHY ADVERTISE WITH LAMUDI?

- 1. Our website gets up to 70,000+ real estate hits/visits per month from local buyers/tenants and those in the diaspora who need real estate related products and services for Rent/Sale.
- 2. It is the only local website that has over 20,000 active properties, this has created the variety that attracts 1000s of real estate buyers daily.
- 3. It is the leading and most technologically advanced real estate website locally; it is fully integrated with the major social media platforms and uses AI (artificial intelligence) to boost listings.



- 4. It has the largest membership of real estate agents/brokers/developers among all real estate portals in Uganda.
- 5. Our costs for advertising are considerably lower than our competition, we provide the most cost-effective means of real estate related advertising, ie; we have the target group/audience that you need.
- 6. Ads can be customized to your targeted audience or strategy.
- 7. Our member's websites are linked to our website hence they send us visitors/traffic and the reverse is true; this offers exposure to an even wider audience.
- 8. Real Estate is big business these days, and several people are looking for real estate related products/services to Rent/Buy, and this is the only website available with the biggest number of properties in one database; so, you can rest assured that they will all visit Lamudi for properties and thus notice your advert/listing.
- 9. We have a variety of advertising options/spaces that will suite your online boosting needs as listed below.

LAMUDI HAS 6 ADVERTISING/BOOSTING OPTIONS:

- 1. **Popup banner** = USD 1000 per month per banner (a responsive poster size/format is acceptable)
- 2. **Listing banner** = USD 300 per month (370 X 328 pixels)
- 3. **Featured (home page) listings** = USD 300 per month (visible in any relevant sections of the home page)
- 4. **Property listings** = USD 320 per year (unlimited active listings)
- 5. Sponsored carousel (with Artificial Intelligence AI) = USD 300 per month (multiple listings are acceptable)
- 6. **Horizontal banner** = USD 300 per month per banner (900 X 111 pixel)

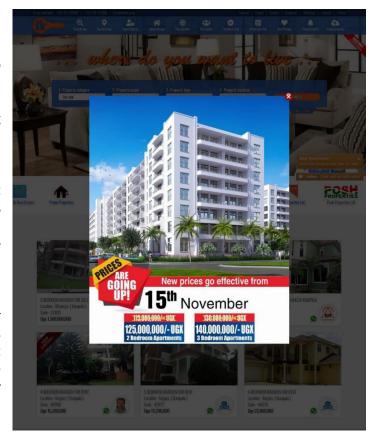
Below is a detailed explanation of the advertising options as listed above.

1) POPUP BANNER:

A popup banner is a banner that appears in the foreground of the website in a clearly delimited window. The Popup banner is called this because it "pops up" on the page, thereby interrupting the user with a message. It can be used for promoting new or hot listings, but also for prompting users to click on the banner for more information on a specific listing.

Our popup banner has been designed to jump to the front of the page based on the context of what the user is searching for, this banner is quite large (poster format) and is guaranteed to be noticed since it pops-up on top of the entire website, the visitor has an option to click on it and thus it is expected to have a clear call to action.

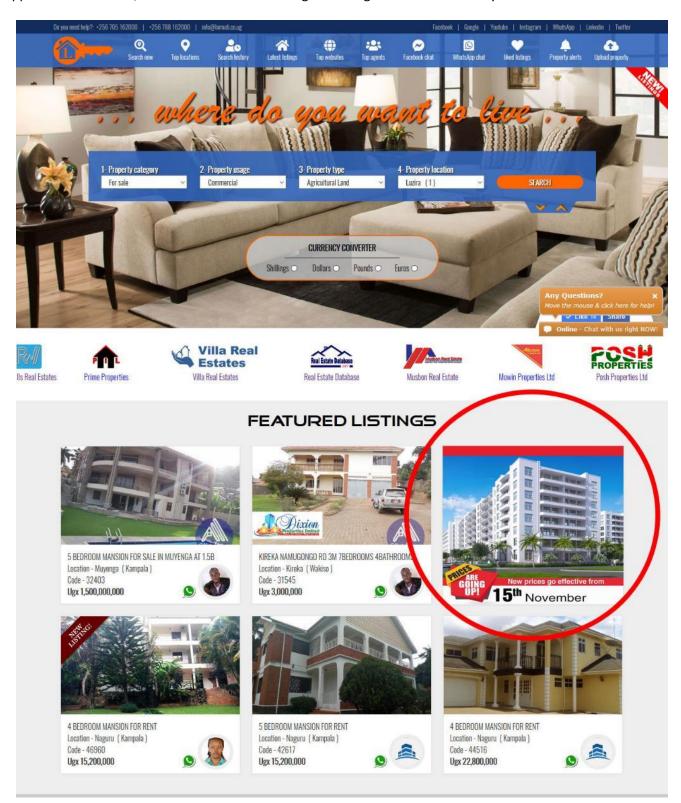
This banner can also be triggered by specific keywords or property categories that the visitor is viewing, which makes the banner even more relevant to the visitor's current context, for example, it can be triggered to pop up when the visitor is specifically viewing listings that are relevant to your target group or target location or target category.



2) LISTING BANNER (featured listing):

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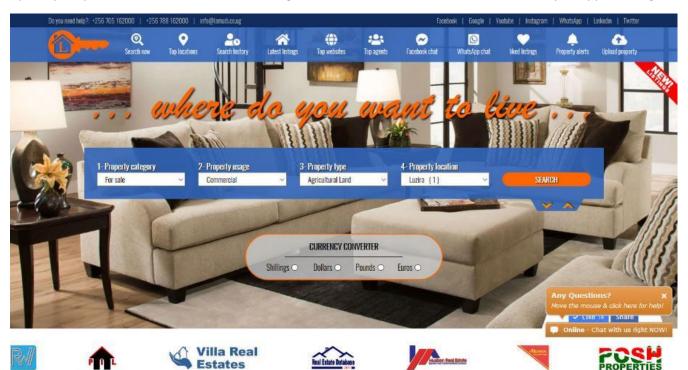
This is an advertising banner that appears within the property listings on every page where search results are more than 2, it's intended to blend-in (or fit-in) with the rest of the listings while at the same time looking different, if proper graphics are applied to the banner, then it will stand out among the listings in an attractive way.

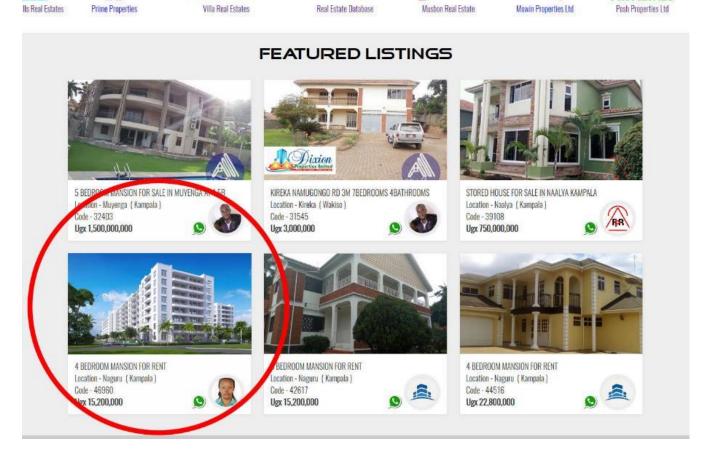


3) FEATURED LISTINGS

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A featured listing is a highly visible listing that appears on the website's home page. It is one of the first listings that every visitor sees upon arrival. The home page may feature several such listings, and their positions depend on how frequently they are clicked. The last clicked listing will move to the bottom of the list, or it may disappear altogether.





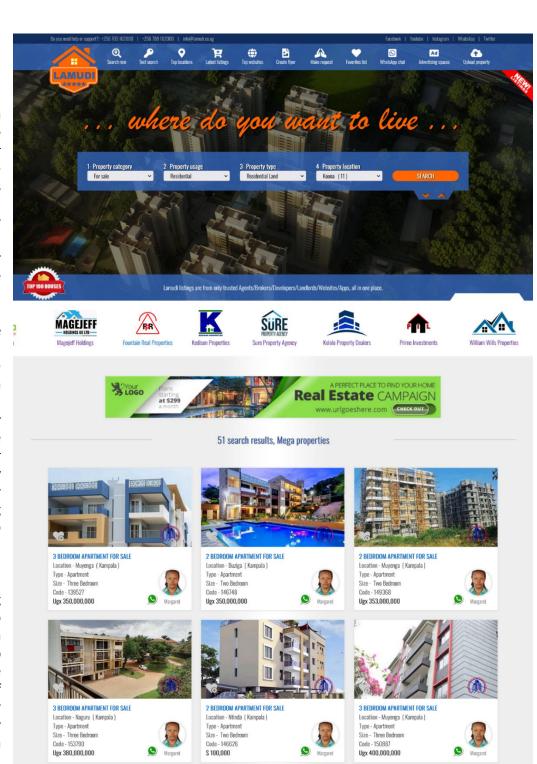
4) LISTINGS OF ALL YOUR **PROPERTIES:**

Our platform provides effective advertising solution for those who have multiple properties for sale or rent. Your property listings will presented to potential buyers based on their search criteria, with the results sorted in order of price from lowest to highest. Alongside your listing, other relevant properties will also be displayed.

Each of your listings will feature specifications, key which visitors can click to view more details about your property on a separate or dedicated page. To further increase customer engagement, we provide several mechanisms for potential customers to directly contact you, including enquiry forms, social media messaging on platforms such as WhatsApp and Facebook, voice calls, and more.

As part of our advertising package, your company logo will be prominently displayed in the scrolling section at the top or bottom of our website alongside other logos companies with listings on our platform. By showcasing your brand in this manner, you can increase visibility recognition for your company and its offerings.

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Overall, our property listings advertising option provides an effective and comprehensive solution for those with multiple properties for sale or rent. With our easy-to-use platform and various engagement mechanisms, you can reach a wider audience and increase your chances of securing a successful sale or rental.

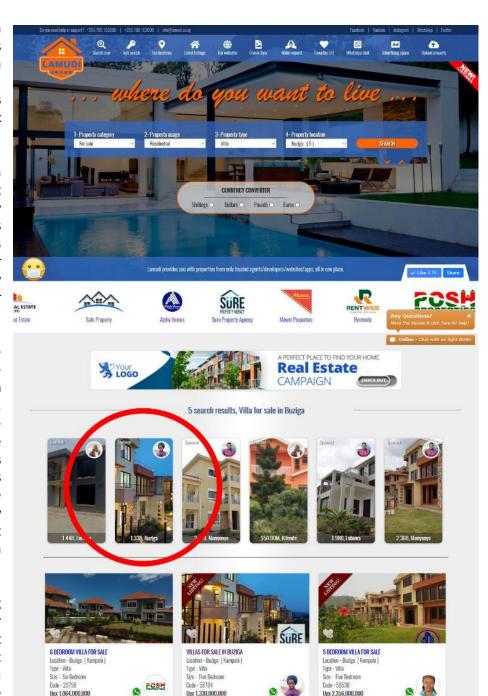
5) SPONSORED CAROUSEL (POWERED BY ARTFICIAL INTELLIGENCE):

The Sponsored Carousel is an advertising feature that employs Artificial Intelligence (AI) to showcase a series of properties at the top and bottom of organic listing results. It is specifically designed to display six properties at a time.

Sponsored Carousel Ads provide a platform for businesses to target potential customers who are actively searching for similar properties in terms of type and price range. By utilizing this feature, businesses can advertise their listings to customers who are actively searching for properties that are similar to theirs.

To display sponsored properties, the Sponsored Carousel uses AI to analyze the potential buyer/tenant's search history, preferences, personality traits, and values. Based on these factors, the Al recommends properties that are most likely to match the buyer's requirements. For instance, if a buyer is searching for apartments, the Carousel Sponsored will display apartments that are most likely to meet the buyer's criteria or those that match what the buyer has previously viewed.

The Sponsored Carousel keeps updating its properties every time a buyer performs a new search to ensure that it always matches the buyer's current needs. It even matches the buyer with other popular searches of the same property type and location.



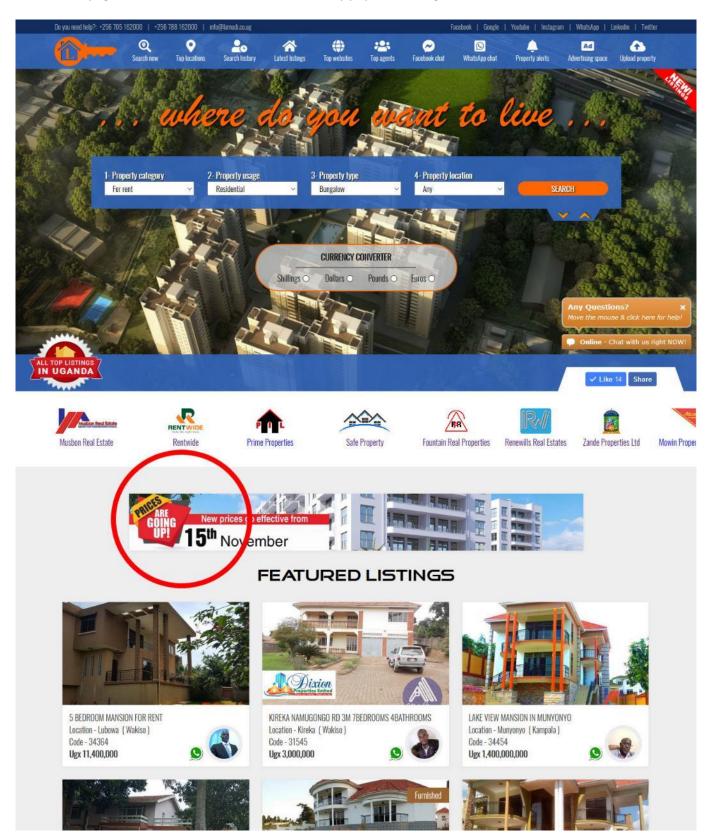
The sponsored section includes images with locations and prices and supports swiping left or right when it detects that the visitor is using a mobile device.

You can read more about AI in real estate here: https://www.dotloop.com/blog/artificial-intelligence-in-real-estate/

6) HORIZONTAL BANNER (LEADERBOARD)

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The horizontal banner (also known as leaderboard) appears just above or below the property listings, its stretches from one side of the page to the other, it is a banner that is very popular among online advertisers worldwide.



PLEASE NOTE:

- 1. 2% incremental discounts (on all banners) will be offered for longer payment periods.
- 2. All banner spaces are shared spaces, each with a maximum of 10 slots.
- 3. Banners can have a link directly to your website or a link to a page showing your content on our website.
- 4. Once you sign up for the pop-up banner option, then you also get all the other options for free.

Also note, that your property listings will be automatically pushed from your website directly into Facebook and Google (for retargeting ads) with all their details and pictures, your properties will be linked directly to your Facebook/Google (Ad) Account using XML/CSV catalogs.

Lamudi.co.ug collaborates with other real estate portals including: www.RealEstateDatabase.net and www.Realtor.ug where your properties will be displayed and thus the same offers/rates apply.

CONCLUSION

www.Lamudi.co.ug has successfully worked for several real estate related companies/products and services within Uganda, and I strongly believe that it will work for you too.

However, we are still open to any discussions on issues concerning your expectations or issues that may not be outlined in this proposal, so hold your phone right now and reach out to us (using the contacts below) with any questions/comments that are on your mind.

I look forward to discussing how we can meet your needs. In the meantime, please don't hesitate to call +256705162000 [Julius Czar] if you have any comments regarding this proposal.

Kind Regards

P.O.Box 12112 Kampala Uganda 7.U.160x 12112 Kampata Uganda Tel: 0312-281540 0712-600006 Zillion Technologies Limite info@RealEstateDatabase.net

+256 705 162000

+256 788 162000